

## Curriculum Vitae

### Personal information

First name(s) / Last name(s) **Crinel Valer ANDANUT**

Address(es) job Bucharest, Romania

Address( es ) privat

Telephone(s) / Fax Job

E-mail job / privat

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Nationality Romanian

Date of birth 1957

### Work experience

**Dates** 2014 - present

Occupation or position held **Member of the Supervisory Board of SIF Transilvania**

Main activities and responsibilities Supervision of all activities of SIF, according to Articles of Incorporation  
Coordination / Supervision of all activities of the Executive Board  
Developing investments strategies and portfolio optimisation  
Monitoring / optimising internal processes  
Restructuring / institutional reorganising

Name and address of employer SIF Transilvania, 2, Nicolae Iorga Street, Brasov, 500057, Romania  
Type of business or sector Financial sector, Investments

**Dates** 2007 – 2014

Occupation or position held **CEO, Allianz-Tiriac Private Pensions Romania**

Main activities and responsibilities Investment & Administration management of the company  
Admin of 3 private pension funds ( 1 Pillar 2 & 2 Pillar 3 )  
Admin of a portfolio of over **1.4 mil members**  
Investment & operational processes optimisation  
Reach business targets on short, medium and long term

Name and address of employer Allianz-Tiriac Private Pensions Romania, 42-46, Siriului Street , 4<sup>th</sup> floor,  
code 014354, sector 1, Bucharest, Romania

Type of business or sector Financial sector; Administrator of Private Pension Funds, Pillar 2 and Pillar 3

<b>Dates</b>	<b>2002 – 2006</b>
Occupation or position held	<b>Regional Manager</b> , Allianz-Tiriac Insurance Romania
Main activities and responsibilities	Technical management ( subscription ), sales management, admin management ( HR included ) for 13 company branches Implementation of the company strategy, increase market share, optimising products in portfolio. Budget & budget implementation. Reach company targets. Develop insurance market for Romanian Western Region, launch new products.
Name and address of employer	Allianz-Tiriac Insurance Romania, 80 – 84 Caderea Bastiliei street, code 10613, sector 1, Bucharest, Romania
Type of business or sector	Financial Sector, Insurance & Reinsurance
<b>Dates</b>	<b>1993-2002</b>
Occupation or position held	<b>CEO</b> , Romanian-German Foundation, Revolving Investments Fund
Main activities and responsibilities	Management of a Revolving Investment Fund, 1 mil. DM direct investments in SME sector Management of the business consulting activities for SMEs Management of the Vocational School SIBIU – Electronics & IT Consulting activities for Financing projects from European programs
Name of employer	Romanian-German Foundation, Sibiu
Type of business or sector	Financial Sector, Investments in SME sector, Business consultancy
<b>Dates</b>	<b>1999 – 2002</b>
Occupation or position held	<b>Executive Manager</b> , Sibiu County Development Agency/ County Council
Main activities and responsibilities	Develop the Sibiu County Development Strategy Implementation coordination of the Strategy Development of Industrial Parks – Industrial Park Sura Mica – SIBIU Financing of Local Development Projects ( infrastructure ) Business Planning for new projects
Name and address of employer	Sibiu County Council, Development Agency, 14 Magheru street, 550185 Sibiu
Type of business or sector	Financial Sector, Local Economic Development
<b>Dates</b>	<b>1990 – 1993</b>
Occupation or position held	<b>Inspector</b> , National Agency for Privatization
Main activities and responsibilities	Companies evaluation for privatization, MEBO method Requests of proposals, auctions processes management Consulting for privatisation contracts Monitoring & supervision implementation of privatisation contracts
Name of employer	National Agency for Privatization, Sibiu branch, Romania
Type of business or sector	Privatization, Companies assessment, Business consulting
<b>Dates</b>	<b>1983 – 1990</b>
Occupation or position held	<b>Mechanical Engineer</b>
Main activities and responsibilities	Production processes management – GALL chains production Design for tools & equipment, production coordination

Name of employer Independententa Sibiu – Romania ( machinery building )  
Type of business or sector Engineering, Industrial production

### **Education and training**

**Dates** 1997 – 2002

Title of qualification awarded **PhD – Economic Engineering**  
Principal subjects/occupational skills covered Reliability of direct investments in Romania  
Economical analysis / business assessment / direct investments  
Company assessment / reorganising / restructuring

Name and type of organisation providing education and training University of Transylvania, Brasov, Romania  
Economic engineering Dept.

**Dates** 1977 – 1983

Title of qualification awarded **B.A. Mechanical Engineer**  
Principal subjects/occupational skills covered Engineer in Machinery Construction Technology  
Mechanical engineering

Name and type of organisation providing education and training Polytechnic University Cluj Napoca, Romania  
Faculty of “Technology of Machinery Construction”

**Dates** 1996

Title of qualification awarded **Certification**  
Principal subjects/occupational skills covered SME management and economic development strategies development  
Business consulting competence

Name and type of organisation providing education and training Missouri University, U.S.A

**Dates** 1996

Title of qualification awarded **Certification**  
Principal subjects/occupational skills covered Financial Management  
Business consulting competence

Name and type of organisation providing education and training German Foundation for Development  
Magdeburg - Germany

**Dates** 1995

Title of qualification awarded **Certification**  
Principal subjects/occupational skills covered Business consulting competence, fast track  
Business incubators

Name and type of organisation providing education and training Ramboll & Hanneman Consulting, Danish Technology Institute, Copenhagen,  
Denmark

**Dates** 1994

Title of qualification awarded **Certification**  
Principal subjects/occupational skills covered Corporate Finance  
Business consulting competence, economic development

Name and type of organisation providing education and training	Missouri University, U.S.A
<b>Important reputational professional/public positions</b>	
<b>Dates</b>	<b>2009 – 2012</b>
Occupation or position held	<b>Chairman</b> – Romanian Private Pensions Assoc. ( APAPR )
Principal subjects/occupational skills covered	Private pensions sector representation in relation with authorities Public communication of the objectives and transparency principles in the Romanian Private Pensions System Representing the business interest of the private pensions industry
Name of the institution	Romanian Private Pensions Assoc. ( APAPR )
<b>Dates</b>	<b>2014</b>
Occupation or position held	<b>Vice – Chairman</b> - Romanian Private Pensions Assoc. ( APAPR )
<b>Dates</b>	<b>2002 – present</b>
Occupation or position held	<b>Member of the Administration Board of the Economic Development Corporation</b> - Traverse City – Michigan – USA
Principal subjects/occupational skills covered	Economic cooperation projects Romania – USA Business consulting, financing
Name of the institution	<b>Traverse Bay Economic Development Corporation, Michigan, USA</b>
<b>Dates</b>	<b>2012 – present</b>
Occupation or position held	<b>Member of the CEO Club Romania</b>
<b>Dates</b>	<b>2012 - 2014</b>
Occupation or position held	Member of the Offroad National Commission/Romanian Car Racing Sports Federation (FRAS)
<b>Dates</b>	<b>2015 - present</b>
Occupation or position held	<b>Vice President / Romanian Car Racing Sports Federation (FRAS)</b>
<b>Dates</b>	<b>2015 – present</b>
Occupation or position held	<b>Board member of FGDSPP</b> (Guarantee Fund of Rights in the Private Pensions System)
<b>Personal skills and competences</b>	
Mother tongue(s)	Romanian
Other language(s)	English, French
Self-assessment	

<b>English</b>	<b>Understanding</b>		<b>Speaking</b>		<b>Writing</b>
	Listening X	Reading X	Spoken interaction X	Spoken production X	Professional writing X
<b>French</b>	<b>Understanding</b>		<b>Speaking</b>		<b>Writing</b>
	Listening X	Reading X	Spoken interaction X		Common writing communication X
<b>Additional information</b>	By request				

**CRINU ANDANUT**

**1 December 2015**